

Christenson

Transportation, Inc.

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To whom it may Concern:

Originally, I met Andy at a Truckload Carrier's Conference during a round table discussion on the transition of a family business. Andy was very knowledgeable about the topic and expressed many ideas that we hadn't thought of. At the time we knew we wanted to change our business model, but weren't quite sure how to determine the right path through all the opportunities.

During the down turn of our industry in 2001, we called upon Andy, as a consultant, to help us understand how to turn our business around. We had grown rapidly and had changed our business model from being primarily brokerage, to then maintaining a fleet of company drivers, and finally to becoming an all owner operator/lease purchase trucking company. We hired Ahern & Associates to come in and do businesses review. By giving us a road map to success with their initial audit, they helped turn our business around within thirty days. During this process, Andy and I became good friends and confidants. He didn't just take my money and run; he willingly became a "sounding board" for ideas and stayed with me through all the tough decisions. I found Andy to be honest and very knowledgeable about the industry. Most of all though, I found someone I could trust to tell me the truth and not just what I wanted to hear.

Over the years, I've been very proud to be able to share my story or give recommendations to other trucking companies about Ahern & Associates. This is not because I was paid, but because I knew they could help and that they would be fair on pricing for their services rendered. Andy once told me he couldn't afford to fail; he had to succeed every time, because his business was built on his reputation. Over the past 10 years that I've known Andy, I've come to learn that helping others obtain business success is more than his reputation, it's his drive, it's his motivation and it's his word!

Andy Ahern and Ahern& Associates have always delivered exactly what they have promised.

Sincerely,
Don Christenson, President
Christenson Transportation, Inc.