



Trucking Consultants, Ahern and Associates Announces Engagement by 10 New Clients to Facilitate Company Acquisitions plus Consulting Assignment

Transportation management consultants hired by ten additional trucking and logistics companies to procure target acquisitions and redesign specific freight distribution systems.

Phoenix, AZ ([PRWEB](#)) August 16, 2010 -- Further evidence of a rebounding transportation industry, renowned trucking and logistics acquisition firm, [Ahern and Associates](#), Ltd. recently announced the hiring of their firm by ten companies with specific target acquisition requirements.

While not a business broker, Ahern and Associates has established itself as the “go to” company in the field of locating profitable acquisition targets who meet stringent criteria within the trucking and logistics industries.

Ahern’s current list of acquisition needs are as follows:

- Client 1: Looking to acquire freight brokers with \$5MM - \$50MM of annual revenue. Management must be willing to stay; buyer is a \$200MM+ freight broker.
- Client 2: Would like to acquire a \$100MM+ air freight forwarder with EBITDA of \$5MM - \$20MM. Buyer is a private equity firm.
- Client 3: Looking to acquire large freight brokers \$100MM+ with strong EBITDA. Also looking for a non asset based dedicated carrier with revenues over \$20MM+. Buyer is a \$1 billion+ company.
- Client 4: Seeking to acquire a profitable refrigerated carrier with \$50MM - \$200MM of annual revenue. Management must be strong with key management willing to stay. Buyer is a large trucking company looking to expand into the refrigeration market.
- Client 5: Looking to acquire a specialized heavy haul trucking company in 11 Western states. Company must be profitable and considerate at least \$20MM of revenue. Buyer is a private equity firm that owns a trucking company.
- Client 6: Would like to acquire dedicated contract carriers with 3 – 5 year contracts. Buyer is a large trucking company that is 100% dedicated carriers.
- Client 7: Buyer looking to acquire a small flatbed carrier \$5MM - \$10MM; owner must be willing to stay with the business.
- Client 8: Is looking to acquire distressed companies. Buyer will pay an earn-out based on growth and cost reductions. Buyer will bring capital to the deal.
- Client 9: Is seeking captive agents to grow with their established \$60MM company. Client will provide working capital, insurance, billing, collections, client approval, etc. Agent split 70%/Parent Company 30% - commissions paid weekly.



- Client 10: Has engaged Ahern's services to redesign their entire freight distribution system. Current revenues of the client are between \$1 billion - \$2 billion annually. If your company is a match to these prerequisites or you know of a company that is a potential match, please contact Andy Ahern of Ahern and Associates, Ltd. directly at 602-242-1030 or visit Ahern's [Client Acquisition Board](#).

About Ahern & Associates, Ltd.:

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability. For more information, please call 602-242-1030 or visit <http://www.Ahern-Ltd.com>

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http://www.ahern-ltd.com/ahern_blog/category/client-acquisition-board/

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Online Web 2.0 Version

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